

Cape Cod Community College

Departmental Syllabus

Prepared by the Department of Business

Date of Departmental Approval: May 8, 2017

Date approved by Curriculum and Programs: September 27, 2017

Effective: Fall 2018

1. **Course Number:** BUS139
Course Title: Life and Health Insurance

Description: Students learn what clients need to know about life and health insurance, preparing to answer questions about the need for and placement of life insurance and the diverse assortment of health insurance options. This class prepares the student to take the Life & Health Insurance Exam.

2. **Student Learning Outcomes** (instructional objectives, intellectual skills):
Upon successful completion of this course, students are able to do the following.
- Describe Life Insurance options and coverages including term and permanent life insurance
 - Explain health insurance concepts and coverages
 - Explain consumer driven insurance plans
 - Analyze case studies regarding Life and Health Insurance
3. **Credit(s):** 1
4. **Satisfies General Education Requirement:** No
5. **Prerequisite(s):** ENL025 (Reading & Writing Essentials) or satisfactory basic skills assessment score
6. **Semester(s) Offered:** Varies
7. **Suggested General Guidelines for Evaluation:** Examinations and Case Study Analysis
8. **General Topical Outline** (Optional):